

Supporting Decisions | Inspiring Ideas

City of Saline Citizen Engagement Report

2010



Background on Cobalt Community Research

- 501c3 not for profit
- Mission to provide research and education
- Developed to meet the research needs of local governments and non-profit organizations



Study Goals

- Support budget and strategic planning decisions
- Explore service assumptions to ensure baseline service levels are well understood
- Identify which services provide the greatest leverage on citizens' overall satisfaction and engagement
- Measure improvements by tracking performance over time
- Benchmark performance against a standardized performance index statewide and nationally



Bottom Line

- The City performed very well and is well above the statewide benchmark
- Despite the drop in benchmark scores since 2008, the City has improved or maintained most scores
- There are opportunities to further boost service levels to improve community-wide satisfaction



Methodology

- Single mailing to 6,520 residents drawn from voter registration records
- Conducted in October 2010, with reminder in City newsletter
- Solid response from 1,110 residents (17%), providing a conventional margin of error of +/- 2.3 percent in the raw data and an ACSI margin of error of +/- 1.2 percent
- Validated responses against gender distribution in voter file. Difference is less than 0.4 percent.



Balancing Research

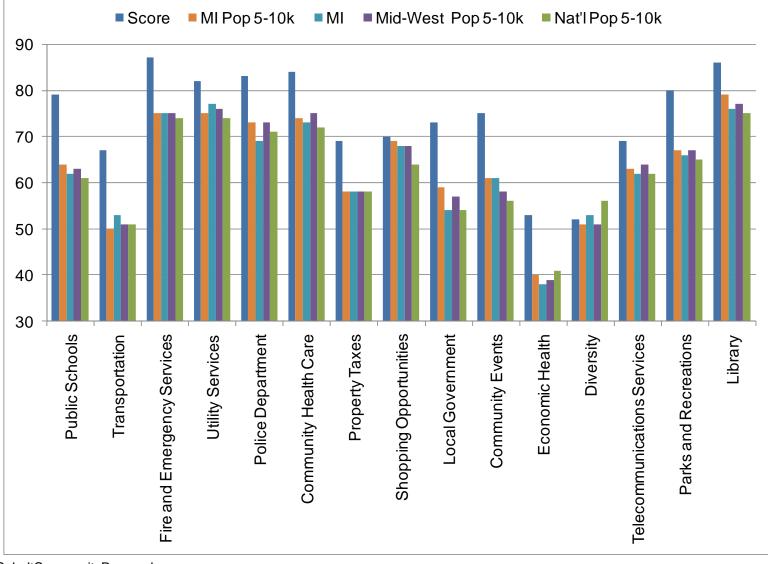




Results

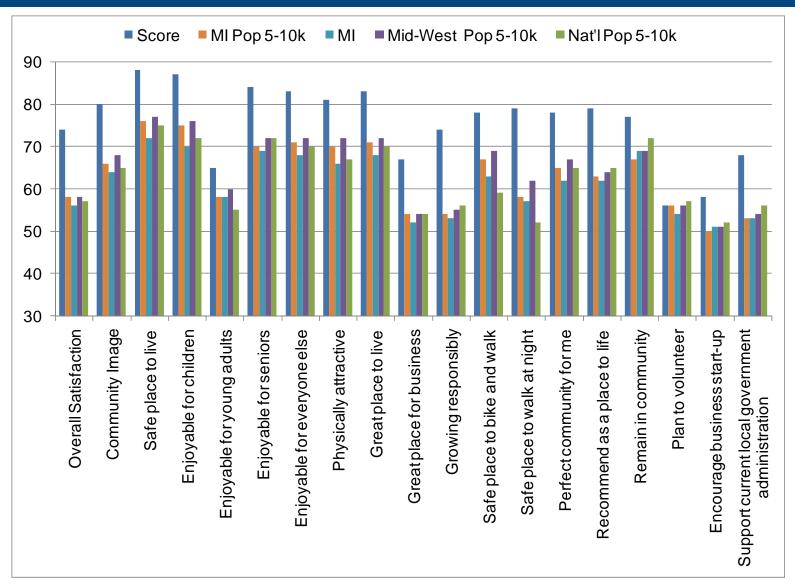


Comparing to Outside Organizations



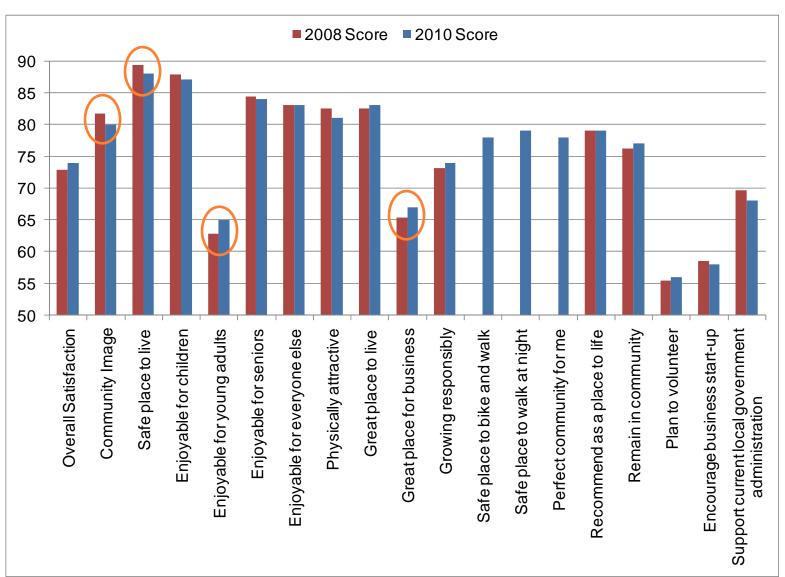


Outcome Measurements (High score = 100)





Comparison with 2008 (High score = 100)





Understanding the Charts: Community Questions – Long-term Drivers

Low scoring areas relative to the other areas with low impact on Satisfaction. Action: Limit investment

High scoring areas that do not

have a large impact on

Satisfaction relative to the other

areas. Action: May show over

investment or under

communication.

High impact areas where the organization received high scores from citizens. They have a high impact on Satisfaction if improved. Action: Continue Investment

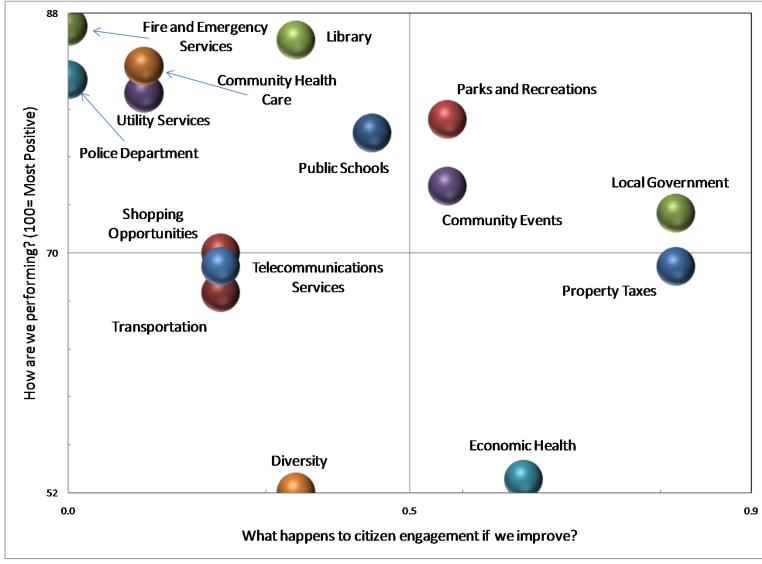
High impact on Satisfaction and a relatively low score. Action: Prioritize Investment to drive positive changes in outcomes.

Impact

Satisfaction



Drivers of Satisfaction and Behavior: Strategic Priorities





Understanding the Charts: Community Questions – Short-term Priorities

communication.Low scoring areas relative to the
other areas with low
importance. Action: Limit
investmentHi
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High scoring areas that

currently are less important to

residents relative to the other

areas. Action: May show over

investment or under

High importance areas where the organization received high scores from citizens. Action: Continue Investment

High importance areas with a relatively low satisfaction score. Action: Prioritize Investment to effectively deliver key services.

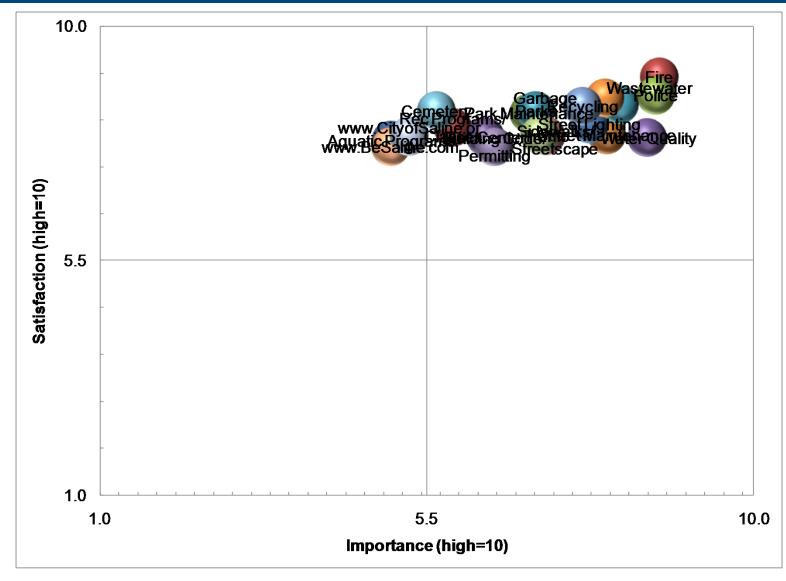
Importance

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Satisfaction

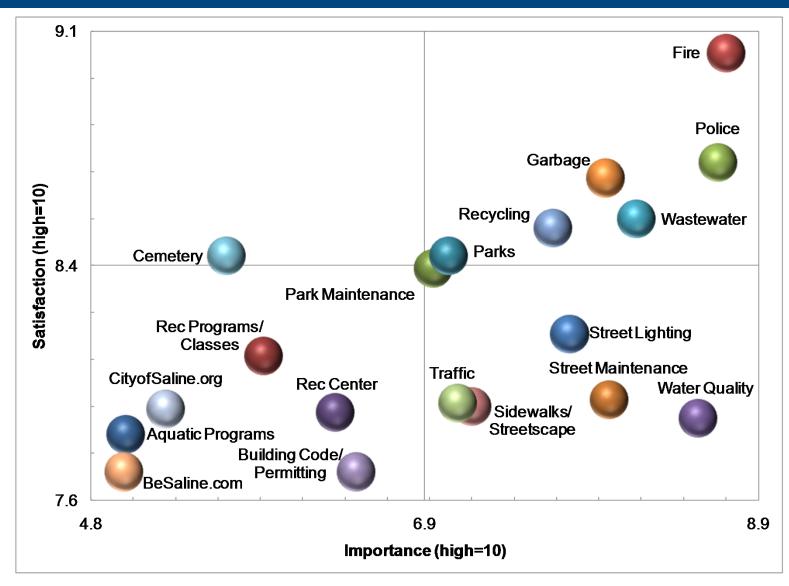


City-Specific Services and Programs Rated by Satisfaction and Importance

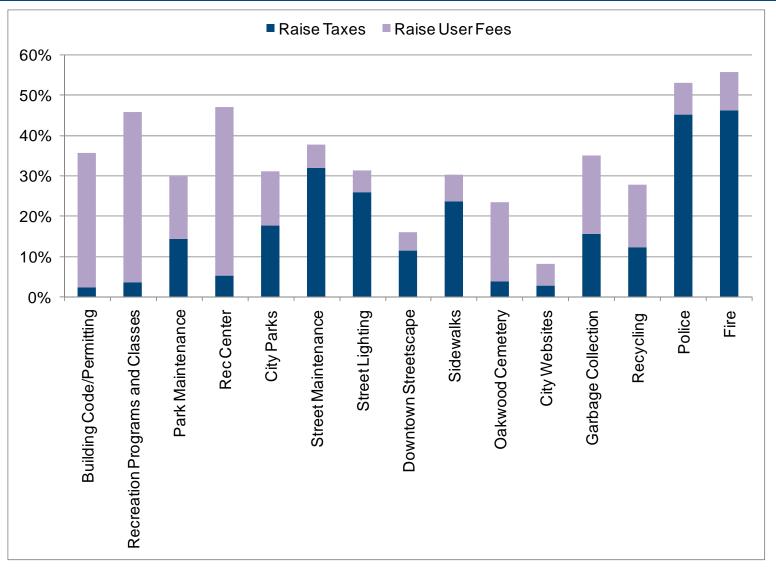




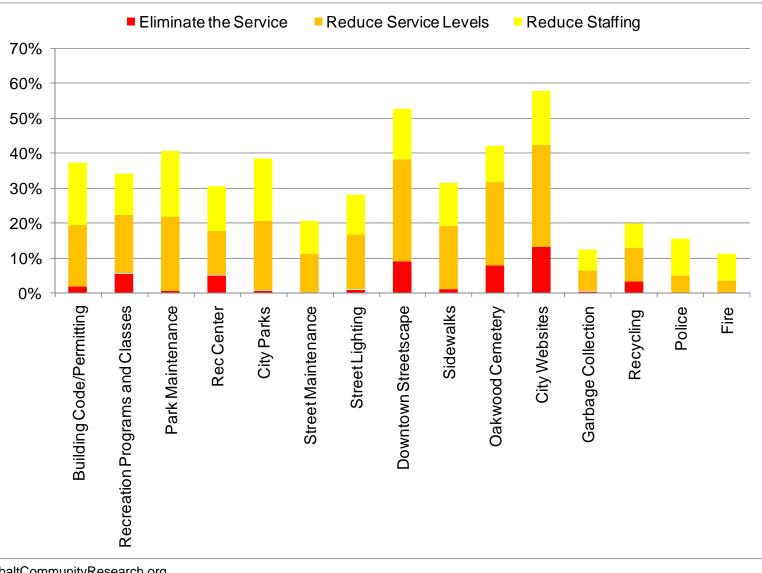
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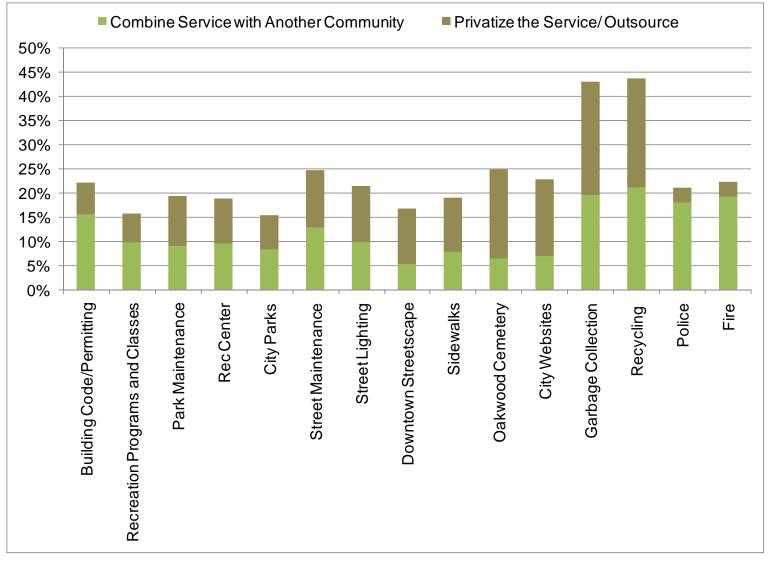




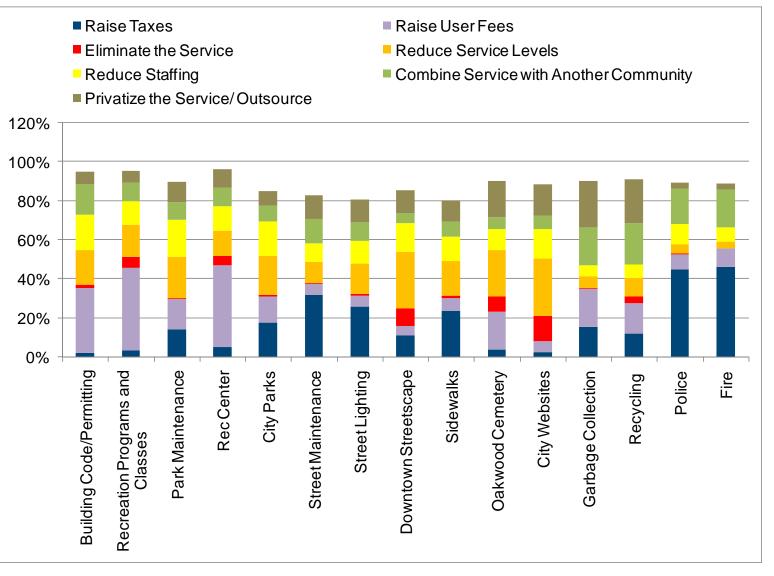






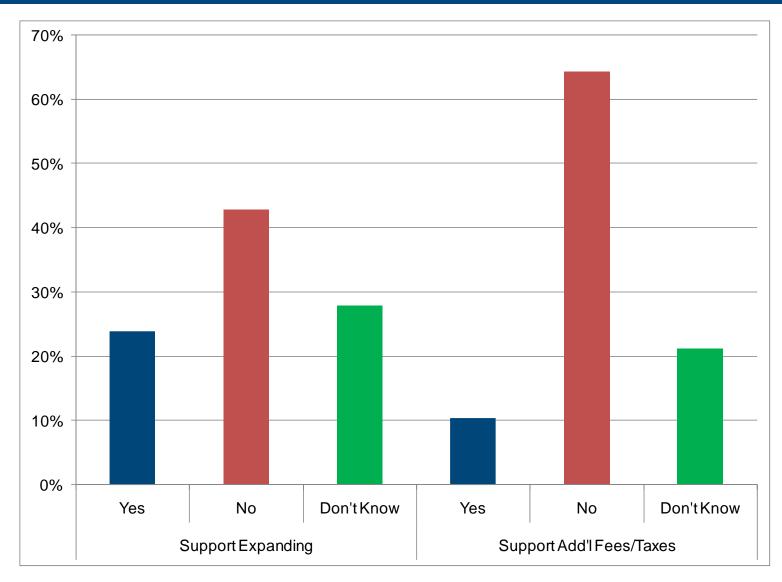






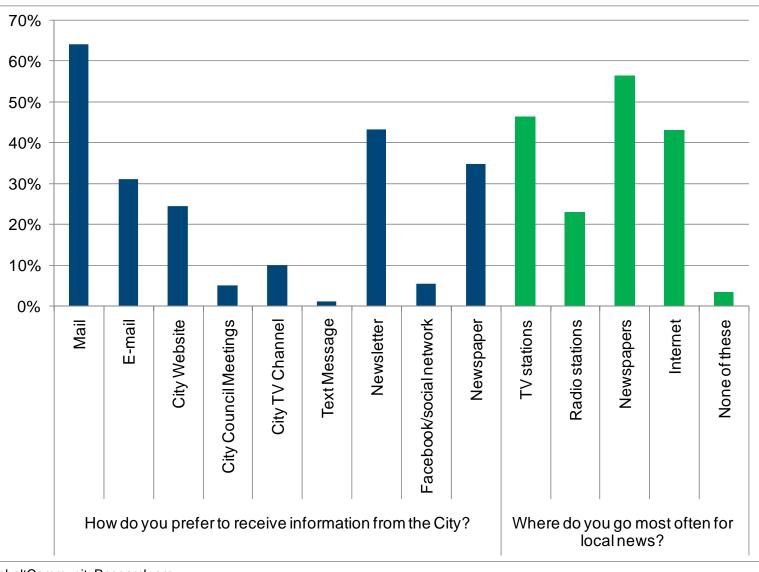


Oakwood Cemetery





Communication Preference





Action

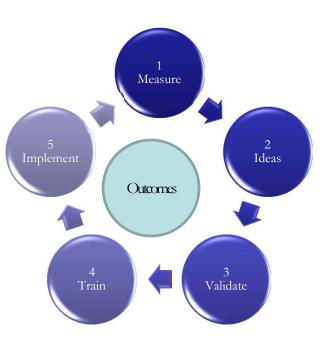


Strategy is About Action:

Improve Performance to Improve Outcomes

The diagram at the right provides a framework for following up on this survey.

- The first step (measurement) is complete. This measurement helps prioritize resources and create a baseline against which progress can be measured.
- The second step is to use internal teams to further analyze the results and form ideas about why respondents answered as they did and potential actions in response.
- The third step is to validate ideas and potential actions through conversations with residents and line staff – do the ideas and actions make sense. Focus groups, short special-topic surveys and benchmarking are helpful.
- The fourth step is to provide staff with the skills and tools to effectively implement the actions.
- The fifth step is to execute the actions.
- The final step is to re-measure to ensure progress was made and track changes in resident needs.





Be Clear About Your Strategic Outcomes

What are the characteristics of an ideal community through resident's eyes?

Cobalt CommunityResearch

Your residents want you to succeed.